



**DAKOTA
RESOURCES**

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THE FUTURE
OF RURAL IS
here

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A Note from the President: Looking Back on 2022 & Looking Ahead to 2023

Dear Rural Shapers,

2022 was a year of impact and change, and we're eager to share with you a peek back at what we're grateful for this year, plus a preview at what's coming in 2023.

It was an especially big year for our financial capacity-building programs. We were thrilled late this year to be awarded a \$60 million allocation for our New Markets Tax Credit program through our sister company Dakotas America. Overall, \$5 billion in allocation was awarded by the Community Development Financial Institution (CDFI) Fund across 107 entities. Through this program, we help build equitable access to health care, education, vital community services, manufacturing and processing in distressed rural and Native areas across the country. Our Community Development Loan program has been able to help a record number of rural communities this year with nearly \$10 million in new capital to help rural communities support businesses and families. 2023 looks like it will be as busy as this year, which is a promising sign for rural economies as we emerge from a pandemic.

2022 also marked an important milestone for the Learning Network program with the launch of Thriverr, our web-based platform and mobile app that has greatly improved the online experience and collaboration opportunities for Learning Network members. We're excited to continue improving features in this technology and expand the ways that we connect our network with others doing similar work outside of South Dakota.





We are also grateful for our growing collaboration with Startup Sioux Falls and our five rural partners who, together, have contributed to the development of entrepreneur support systems in rural areas through our joint initiative, CO.STARTERS. In 2023, we'll be continuing to nurture this partnership and empower entrepreneurial growth in rural places. We're excited for our Community Coaching program to continue to serve and support the organizational capacity of rural economic development boards in 2023 through our B.O.L.D. (Building Organizations for Local Development) initiative, which was supported in late 2022 by a grant from the South Dakota Community Foundation.

Next year also brings about new opportunities for RuralX. As we shared with our sponsors and past attendees in late 2022, a RuralX conference will not take place in 2023. The event has played an important role in facilitating rural conversations since its inception, and we will take time in 2023 to redesign, ideate, and innovate the future vision of

the RuralX program. We are committed to keeping you, our rural supporters, updated as we work together with our stakeholders to formulate the next version of RuralX, and we anticipate great things to come.

In closing, please accept my gratitude, on behalf of our board and our staff, for all the work that YOU have done in 2022. The work of building up thriving communities for rural people is never finished, and we are thankful for your continued enthusiasm and support each year.

Toward a thriving rural,

Joe Bartmann
President, Dakota Resources
joe@dakotaresources.org





We recognize rural communities and the people who are a part of them have often had difficulty accessing resources, including capital and leadership development. A thriving rural means everyone in a rural community has an equitable opportunity to contribute to and benefit from the resources, systems, and structures available. Thriving also means everyone's voice in a rural community matters in shaping their community's future.

The work of Dakota Resources is shaped by people who are passionate about their rural communities. From economic development organizations to volunteers, and from boards of directors to engaged residents, the work to build a thriving rural requires many voices and many hands. And while a thriving rural may look different across rural places, as a certified Community Development Financial Institution (CDFI) and an equal opportunity employer and provider, Dakota Resources believes that access to capital and leadership capacity are key to a thriving rural future — and that future is here.

The way demand for our programs has grown, it's clear to me that rural communities are gaining momentum and local leaders are seeing the value in building their capacity faster by doing it together.

– Joe Bartmann, President of Dakota Resources



81

**rural communities
& organizations
impacted**



476K

**dollars raised for
impact programs**



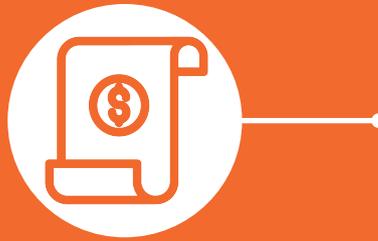
3.8M

**dollars invested in
lending programs**

Community Development Loans

Through the Community Development Loans program, Dakota Resources serves as the connecting arm between regional investors and organizations who are ready to make an impactful investment.

Community Development Loans make it possible for rural communities to gain meaningful momentum, both from the actual capital and from the increased capacity through Dakota Resources' support and expertise in helping communities to put the funds to work.

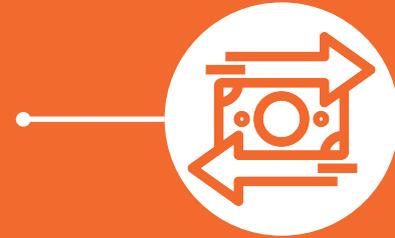


12

loans dispersed in 2022

\$9.8 M

lent to underserved
economic development
organizations in 2022

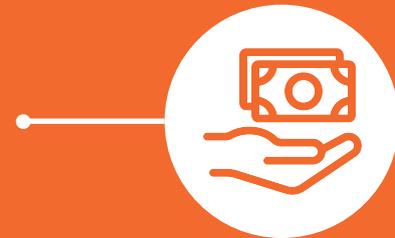


\$31.2 M

total loan fund
at the end of 2022

30

total borrowers in 2022



Community-wide Impacts of Miller Grocery Still Evident, Four Years Later

The intersection of Highway 14 and Highway 45 in South Dakota is neither just a stopping point on the journey from Huron to Pierre, nor the site of two historical steer statues that mark the gateway to Miller, a town of 1,366 people. Since 2018, this intersection has been the site of Kessler's of Miller, a grocery store

cherished by the community as the domino that has since kicked off a flurry of business activity in Miller, home to the Hand County seat.

As the regional hub for nearby towns, including Highmore, Harrold, Wolsey and Wessington, Kessler's isn't the first grocery store to come to town, but it's certainly a shining light in the region, says Kecia Beranek, Executive Director for On Hand Development Corporation, who, together with various partners, including Dakota Resources through a Capital Investment Fund loan, helped bring Kessler's to town four years ago.

"It's been a breath of fresh air to have a grocery store in town that cares about the products they're selling and cares about the 60 people they employ, both full-time and part-time," Beranek said. "The little things that you expect from a grocery store, like offering quality produce and making investments in improvements to the facility, are often the things you



KESSLER

YOUR HOMETOWN GROCER



COMMUNITY DEVELOPMENT LOANS

take for granted, and we're so appreciative here in Miller to have a grocery store in town that cares about our community."

While the push to bring Kessler's grocery store – and the grand opening itself – took place before Beranek took the helm at On Hand Development Corporation in 2019, the excitement and energy that the storefront brought to the community of Miller and to the region as a whole didn't go unnoticed. Early renovations like installing new, state-of-the-art coolers and attractive lighting offered timely upgrades to the store's environment, and the management team's commitment to offering fresh, high-quality produce gave Miller residents all the reason to shop local.

Additionally, the installation of gas pumps and a customer loyalty perks program in 2020 further ensured the impact of Kessler's would go beyond the city limits of Miller. Kessler's prime location at the intersection of two major highways in South Dakota, as well as its proximity to other businesses, like Ace Hardware, which recently came under new ownership and subsequently expanded, and South Dakota Arms, a firearms dealer that has made significant investments in their facility, have made the case for travelers across the region to stop and stay awhile in Miller.

"I visit with business owners on a regular basis, and

they're all seeing an uptick of visitors coming from out of town; you see license plates that aren't just '33,'" Beranek said, referring to the first two numbers on the South Dakota license plate that designates cars from Hand County. "People are coming to town to get their groceries and are staying to do other things. The impact of Kessler's on the corner of Highways 14 and 45 has been contagious; they invested in their business, and it's been a domino effect to see that all of this business activity started on that corner with Kessler's."

The grocery store's impact is also making financial waves in Miller, with meaningful increases in sales tax the past three years, Beranek said. And while Beranek continues to see growth in the Miller business community, it's the grocery store's willingness to adopt the town's history and traditions that makes Kessler's special to Miller residents.

"When people travel from city to city in South Dakota, Miller became known for the two steers on platforms near the intersection where Kessler's resides," Beranek said. "These steer statues were removed and restored in 2020. After they were restored, residents and travelers alike will notice when they drive through town now that one of these two steers is now part of the Kessler's signage in front of their storefront. The fact that they

incorporated the steer into their plans for new signage means that they understand the importance of our culture and our history.”



Dakota Resources’ mission is to connect capital and capacity to empower rural communities. Our Community Development Loan program, and specifically the Capital Investment Fund, provides the funding to assist local economic developers in getting projects done. Dakota Resources’ Director of Community Lending Terri LaBrie sees the impact that projects like this are helping create. “Helping the city of Miller and On Hand Development with the Kessler’s Grocery store project is very rewarding for our organization” LaBrie said. “A grocery store is essential to the vitality of our rural communities, and we are thrilled we could be a part of the project. It is projects like this that help us work towards a thriving rural.”

TAKE ACTION: If you’re interested in learning more about our Community Development Loans program and how we can help make your projects a reality, schedule a time to connect with our Director of Community Lending, Terri LaBrie. She can be reached at terri@dakotaresources.org.

Learning Network

Dakota Resources' Learning Network increases the capacity and confidence of rural community and economic development leaders who are passionate about their thriving rural communities. It is for Thriverrs. Thriverrs are rural leaders who are looking to connect with and learn alongside other rural leaders. These leaders may serve in a variety of formal or informal community and economic development roles. But what connects Thriverrs are a core set of values.



96%

annual member retention rate



54

members engaging in
in-person, online, and virtual
content in 2022



134

attendees at our in-person
gatherings

Dakota Resources' Learning Network Honors 2022 Award Winners

At Dakota Resources' Learning Network Gathering Awards Banquet in Sturgis, SD, held on November 3, 2022, three honorees received distinguished awards in appreciation for their service to their communities. This annual tradition, which takes place at the Entrepreneur Support System Learning Network gathering, allows Dakota Resources to celebrate the innovative work that is happening in rural places across the state.

Like all past award winners, this year's recipients demonstrate the best of the work that rural shapers do, and the finest of what Dakota Resources seeks to recognize through these awards.

Lake Francis Case Development Corporation honored with Community Innovation Prize

This year's Community Innovation Prize was awarded to the Lake Francis Case Development Corporation for its creative approach to addressing a housing shortage in Chamberlain, SD. The award is open to communities who've partnered with Dakota Resources in the Learning Network or in the Community Coaching programs within the past year. And

while housing is far from a unique problem - in fact, the community of Burke won this very award in 2021 for its own housing initiative - Lake Francis's innovation lies in cultivating ways to offer free residential lots to people hoping to build new homes in Chamberlain.

On behalf of the community of Chamberlain, the Lake Francis Case Development Corporation partnered with the city and other stakeholders in February 2022 to discover how it could make sense to give away residential lots for free as an incentive for anyone looking to build homes in the community. By offering free lots to anyone who's willing to build, from local residents and newcomers to Chamberlain to contractors alike, this approach helped Lake Francis - and the community as a whole - to make a quick and lasting impact on the housing availability.

To date, 11 lots have been given away, and progress is quite visible in the community. While one new home is currently on the market for sale, other homes feature dug-out basements, poured foundations and framed walls. One such house will be home to a newcomer family, which includes a teacher and a law-enforcement officer working in

Chamberlain. In all, this project is on pace to build nine new homes by the fall of 2023.

“The award is excellent recognition for our community; this was a team effort that took a lot of coordination, and I know everybody involved appreciates the recognition from Dakota Resources,” said Chad Pinkleman, economic development professional with the Lake Francis Case Development Corporation. “Dakota Resources is always there to bounce ideas off of and to help facilitate conversations with other leaders. Since many development corporations operate as single-person entities, Dakota Resources connects us and allows us to help each other. It’s true that we all accomplish much more together than we ever could alone.”

In recognition of their contributions, the winning community of Chamberlain was awarded \$5,000 in Dakota Resources Community Coaching credit to be used in 2023 to empower their community, however the organization chooses.

Learning Network Mentor Award celebrates Krista Atyeo-Gortmaker

Next, the Learning Network Mentor Award for 2022 was given to Krista Atyeo-Gortmaker, Executive Director of Grant County Development Corporation, in recognition for her support and cheerleading for other economic development professionals. While the Learning Network exists to empower communities to build connections, gain confidence, support each other, and develop professional skills, there are members within the network

that go above and beyond to mentor others, and according to nominator Ashley Geigle, Atyeo-Gortmaker fits that

description well.

As Ashley stated in her nomination, Krista, who she met at Ashley’s first Learning Network Gathering in Pierre earlier this year, has been a constant support for Ashley. The two connect regularly to check in on the accomplishments being made in their work, process together how to make progress, and discuss best practices to overcome conflict.



“Krista has so much to offer as a newer economic development professional with her sparky personality, knowledge, and experience,” Geigle said. “She hasn’t let resistance hold her back as she continues to move forward for her community, to make her home a better place for all! To sweeten the deal even more, I know whenever I need a boost or someone to call on, Krista is there.”

In accepting the award, Atyeo-Gortmaker shared how the work of Dakota Resources has helped her to cultivate a thriving rural and a sustainable future, both in Grant County and in collaborating with other economic development professionals.

“I have learned that bringing leaders together for discussion and future planning can only help to motivate growth,” Atyeo-Gortmaker said. “To be nominated by my peers for the Mentor Award means that I am doing my job sharing the knowledge Dakota Resources has bestowed upon me for my community and around the state. This award means that I answer questions, share what I have learned, and provide a listening ear to talk through hard decisions or pitch presentations with my peers around the state. In the end, I just want to do good work for a good

cause and leave my own community in a better place than when I got here. I love to be a cheerleader for all the great things happening around South Dakota, and I see my peers in economic development doing great works for great people in their own communities.”

Campbell County Commissioner granted Learning Network Elected Official Award

Finally, the 2022 recipient of the Learning Network Elected Official Award honored Campbell County Commissioner Bob Shadwell, who’s been an ardent and vocal supporter of economic development in the past seven years. Not only was Bob one of the first elected officials who voiced his support for the new Herried Area Housing Development group in 2017, but he also contributed personal investment funds to support the group’s efforts in building new houses.

In his nomination of Commissioner Shadwell, Andrew Van Kuren, Director of the Campbell County Economic Development (CCED), described the value of Bob’s leadership and insight. Like the honorees before him, elected officials like Commissioner Shadwell make decisions every day that impact the future of the communities they serve, and this award honors his ongoing support.

“He routinely takes time to give me feedback and keen insights about county business,” Van Kuren said in his nomination. “Recently, Bob joined our CCED Board to assist in sharing information and making economic decisions for our communities.”

As for Shadwell, he’s appreciative of the recognition and is quick to point to the collaboration that’s imperative to make such projects as these possible.

“This award is really about our community,” Shadwell said. “It’s nice to be recognized, but it takes a group of people to make economic development happen. Small rural communities in South Dakota have a lot working against them, but at the same time, they have a lot to offer, too. Dakota Resources helps small communities be the best they can be.”

TAKE ACTION: Please join us in congratulating this year’s award winners! Please visit our Facebook page to leave a message of congratulations for Lake Francis Case Development Corporation, Krista Atyeo-Gortmaker, and Campbell County Commissioner Bob Shadwell.



I Love SD
SOUTH DAKOTA
LEARNING NETWORK
2022
Community Innovation Prize
Chamberlain
and Rapid Area Development Consortium
THE FUTURE OF RURAL IS HERE
SOUTH DAKOTA

I Love SD
SOUTH DAKOTA
LEARNING NETWORK
2022
Elected Official Award
Robert Shadwell
Capital Cities Commission
THE FUTURE OF RURAL IS HERE
SOUTH DAKOTA

I Love SD
SOUTH DAKOTA
LEARNING NETWORK
2022
Mentor Award
Krista Atyeo-Gortmaker
THE FUTURE OF RURAL IS HERE
SOUTH DAKOTA

RuralX

If you're passionate about your rural community, RuralX is for you. This high-energy opportunity features inspirational speakers, time to network and be social with like-minded people, and bold breakout sessions for people to discuss what matters now. It's a space for people like you to explore ideas and discuss the topics that are relevant in your community.



110

attendees



12

states represented

45%

first time attendees



RuralX 2022 Facilitates Conversations on Loving Where You Live

What does it mean to truly love where you live? Sometimes it's an outward expression, like we see on "I Love NY" sweatshirts. Other times, it's an inner meditation that we repeat to ourselves in moments when our minds and our hearts are missing a place that's no longer our home. And still other instances, it's a passionate resolve to put in the work necessary to make our places something meant to be loved.

Whatever the interpretation, loving where you live requires action, said Dakota Resources President Joe Bartmann in his opening address at this year's RuralX.

"Loving where you live is not a passive experience," Bartmann said. "It is a bold act, an act of deciding to do something or many things."

This adage was only further cultivated throughout this year's RuralX event, which offered both online and in-person experiences to meet attendees where they were – literally. A variety of speakers, including keynote speaker, author Melody Warnick, presented to in-person attendees on the first day of the event, which was held at Valiant

Vineyards in Vermillion, South Dakota.

"We're extremely honored and excited to host RuralX in Vermillion this year," said Melissa Eberts, Communications and Tourism Manager for the Vermillion Area Chamber and Development Company. "The ability to celebrate what we have all done and energize each other and see what we can do for our communities was truly a perfect moment. RuralX allowed us to show off our beautiful downtown, the National Music Museum renovation, and the second phase of our housing development, Bliss Pointe II, that has played a part in Vermillion growing at the fastest rate over 50 years."

Then, day two of the event, hosted at the University of South Dakota campus, featured a conversation with community muralist Reyna Hernandez, Knowledge Camp breakout sessions, a keynote address from author Melody Warnick, and RuralX's signature OpenX session, where attendees set the agenda in real time. During her keynote address, author Melody Warnick previewed her upcoming book, *If You Could Live Anywhere*, which, according to Warnick's website, strives to "help



location-independent people find the right place to achieve success and happiness.” RuralX attendees received a discount code to purchase Warnick’s new book, which debuts in July.

Melody Warnick gives her keynote address titled “Small is the Next Big Thing” to both the in-person and online audience at RuralX 2022. Photo credit Lisa Aust Photography.

In her keynote address at RuralX, Warnick explained the concept of “anywhereists,” a term she coined to describe these location-independent people, such as remote workers or retirees, who have greater mobility to relocate to new places in order to achieve a higher quality of life. With the rise of so-called “Zoom towns,” where people reside in a place but work remotely, these anywhereists are essentially “amenity migrants,” Warnick says, chasing after amenities

that offer recreation and relaxation.

In her book and in her address, Warnick examines a Facebook study that analyzed what made employees feel satisfied in their jobs and engaged in their work. This study found that three key ingredients contributed to higher job satisfaction and engagement in work: profession (meaning a sense of learning and growth in a career); people (meaning employees felt they had social connections and/or a mentor at work); and purpose (meaning they felt they were doing something good in the world and contributing in a meaningful way). When applying this study to place attachment, or the sense of affinity a person has to where they live, Warnick found that people are more likely to find purpose in a place than in a workplace, and that working hard to discover or to cultivate such a purpose might make life feel more joyful where you live.

“When I spoke at RuralX last year, I got the sense that the people in attendance are people who love their places and want others to love them, too,” Warnick says. “When I was invited to come back, it was a joyful yes – people like this are always my dream audience because they get that idea of why places matter and are willing to do the work to make their place even more lovable and attractive.”



Community Coaching

The Community Coaching program provides inclusive and effective products, processes, and strategies that empower participants to make decisions together and get innovative things done. Community Coaching often takes place in rural communities and within economic development organizations, but we go where the energy is! If an individual leader, board of directors, and/or a community are eager to build their local capacity, upgrade their current methods of leading, and engage the community in new ways, then Dakota Resources starts the conversation. Our goal is to empower rural shapers to make decisions together and get innovative things done.



36

**individual rural
leaders served**



9

**rural economic development
organizations served**

13

**whole rural
communities served**



3

**collaborative rural
regions served**

Moving Toward a Stronger Community Future in Columbia, SD

“What would it look like if the community was thriving?” For rural communities who ask such a powerful question, the responses may vary in scope or complexity, but one thing is certain: asking the question in the first place can be what sets some communities apart from the rest.

In January 2022, the City of Columbia, located on the James River in Brown County, South Dakota, and home to 160 residents, asked such a question, and this desire for a thriving community led them to engage with Dakota Resources. Led by Community Coach Paula Jensen, residents and stakeholders collaborated over a 12-month period to discover a thriving Columbia.

“The results we’ve discovered together over the last several months have provided us with the information necessary to create pivot strategies, new solutions, and inspire 30+ local resident leaders to collaboratively move the community toward a stronger future,” Jensen said. “A community will thrive as more people become engaged in creating solutions to meet their local needs.” The core leadership team in Columbia, who called themselves Columbia Community Cares, got right to work. From hosting a

community clean-up day and assisting with a community yard sale to setting up a system to support residents needing assistance with yard chores, rides to appointments, and more, Columbia Community Cares played a foundational role in generating early success and momentum, said Julie Lillis, Columbia’s Core Team Lead.

The Columbia Community Cares core team organized a community clean up day.

“We have moved toward a thriving Columbia collaboratively in meaningful ways,” Jensen said. “After activating a core leadership team of eight volunteers to kickstart the action, we conducted a community perception poll to discover baseline data to help us then engage the greater community in visioning for their future. Then, we formed teams of 30+ volunteers focused on six local priorities, ranging from investments in business recruitment and community appearance to housing and fundraising efforts. Our time together has included accomplishing projects and building a network of resources, as well as celebrating Columbia’s local success on a regular basis.”



As additional teams of residents in Columbia took shape, volunteers jumpstarted a variety of new initiatives, including Columbia Fest, a community-wide gathering that was held this year and will continue on an annual basis, as well as the development of a community website. In addition, funds have been raised to support further development, including the installation of a digital sign that will share upcoming community events and a traffic study in an effort to bring a gas station back to Columbia. The six teams working on Columbia's current priorities are looking to the future as well by creating a 2023 work plan. Throughout the coming year, they will continue to participate in the Community Coaching program, engage more local residents in the process, and celebrate their successes together, along the way. To help ensure that the community of Columbia will still meet residents' needs,

Lillis also shared that the Business and Housing Development Committee discussed and developed transition plans with a daycare owner and a restaurant/bar owner in town, both of whom plan to retire in the near future. "With the help of Paula's ongoing coaching, our teams have achieved several goals and are on the way to achieving more," Lillis said. "The Community Coaching process has brought about a greater sense of community pride and hope for the future. Our goal in Columbia is to recreate some of the community's glory days while working toward a healthy future."

Such glory days are fervent memories for long-time residents and business owners, Ray and Cyndy Larson. Until recently, when Ray and Cyndy, his wife of 50 years, retired and moved to Aberdeen, SD, Ray had only known

COMMUNITY COACHING

home to be in Columbia. Ray's father started a farming and cattle business in 1946 – which many family members continue to operate today – and when it came time for Ray and Cyndy to raise their own family, Columbia was the natural choice. "Our main reason for investing our time and talents in the Columbia community's growth and development is because of family," Ray said. "Columbia was a wonderful place to grow up and raise our family, and we want our children, grandchildren, nieces and nephews to have those same opportunities."

According to Ray, communities like Columbia have a variety of perspectives and visions to manage when discovering opportunities for growth. And while the work certainly isn't done, as Columbia stakeholders continue to formulate plans to shape the future of the city, Ray points to the value of the Community Coaching process in guiding all of the voices in Columbia to define and refine a shared mission for moving forward.

"In working with a small community, there are many perspectives from young to old, and it can be hard for some to let go of the past, while others may not always recognize the work that was done to build the community," Ray said. "This is where Paula and the Dakota Resources' Community Coaching process was so valuable. Because of Paula's knowledge and experiences, she was able to guide us through the process and keep us focused on the positives. It's been thrilling to see such a revival of the Columbia spirit."



New Markets Tax Credit

Our New Markets Tax Credit work attracts investment across underserved rural communities and Native Nations. That includes building equal opportunities in health care, education, vital community services, manufacturing and processing. As the manager and controlling entity of Dakotas America, LLC we provide New Markets Tax Credit allocation for equity investments in innovative businesses that are shaping their community's future.



\$60M

**new allocation
awarded in 2022**

\$460M

**all-time allocation
awarded**

Rural Education Investments Help Students Stay in School

Children in communities far and wide are heading back to school, including Oglala Lakota students in Pine Ridge, South Dakota. But for this community, which sees approximately 75 percent of students leave the public school system between eighth grade and high school graduation, student retention is hopefully on the upswing due to the arrival of Lakota Tech High School, a career and technical education school that is in its second year of operations, thanks to the New Markets Tax Credit Program, which is a part of the Community Development Financial Institutions Fund under the U.S. Department of Treasury.

The participation of two Community Development Entities (CDEs), including Dakotas America, for which Dakota Resources is a controlling entity, allowed for the construction of Lakota Tech in Pine Ridge last year. While other traditional public high schools serve students on the Pine Ridge Reservation, Lakota Tech's 80,000-square-foot facility provides students with career-based technical skills, from business and transportation technology to healthcare and beyond, while also reinforcing Lakota language mastery and Native cultural traditions.

"Lakota Tech provides students in the Oglala Lakota Nation with a more tangible educational experience that students can put to use as soon as they graduate," Ludens said. "While traditional public high school opportunities are also available for students living on the reservation, the demand for programming like this is evident by the waiting list of students interested in taking career-based courses, hence the expansion of the current facility. Community members can also take advantage of such programming to uplevel their skills by pursuing additional education, such as certificates in Licensed Practical Nursing (LPN)."

As the recipient of the 2021 Non-Metro Qualified Low-Income Community Investment (QLICI) of the Year Award from Novogradac, a national professional services organization, Lakota Tech is in its second school year of existence and is at capacity at 400 students, with an expansion underway. According to Dakotas America's Managing Director, Dustin Ludens, Lakota Tech meets a critical need for students in the Oglala Lakota Nation, which is the second largest Native American reservation in the U.S. and is one of the most impoverished areas in the nation, with a poverty rate of 44%.

Dakotas America works across four sectors, including education, healthcare, manufacturing, and community facilities, which can include anything from community-based gathering centers to business incubators. As a controlling entity for Dakotas America, Dakota Resources is active in naming members to Dakotas America's Board of Directors and supports the reporting of community impacts on funded projects, as stipulated by the United States Treasury.

TAKE ACTION: You can learn more about Lakota Tech High School by visiting their website at <https://www.olcsd.com/o/lakota-tech>. You can learn more about Dakotas America by visiting dakotasamerica.com.



Statements of Financial Position

AS OF DECEMBER 31, 2022

CURRENT ASSETS	2022	2021
Unrestricted Cash	1,481,282	314,166
Current Maturities of Loans Receivable	1,034,118	352,589
Distribution Receivable from Dakotas America, LLC	0	132,690
Current Portion of Receivable	152,816	173,266
Other Receivables	42,327	57,998
Prepaid Expenses	2,506	6,725
TOTAL CURRENT ASSETS	2,713,049	1,037,434

The financial information presented herein is unaudited, presented in summary form, and represents the standalone results of Dakota Resources. For audited financial information, refer to the consolidated financial statements of Dakota Resources and Subsidiary, the accompanying notes to the consolidated financial statements, and the auditor's report thereon, available upon request. The organization's most recently filed Form 990 is available on the Dakota Resources website or can be provided upon request.

OTHER ASSETS	2022	2021
Grants Receivable	125,000	876,265
RBEG Loans Receivable, Net	0	1,138
Capital Investment Fund Loans Receivable, Net	27,296,095	20,718,519
Opportunity Fund	95,000	95,000
Investments Available for Capital Investment Fund Lending	1,233,049	4,344,614
Investments Available for RBEG Lending	158,939	137,489
Investments Reserved for Community Facilities Re-lending Operations	0	54,732
Other Investments and Operating Reserve	0	1,892,082
Investment in Dakotas America	761,583	742,787
Interest in Assets held at South Dakota Community Foundation	17,466	19,732
Other Assets	500	500
TOTAL INVESTMENTS & OTHER ASSETS	29,687,632	28,882,858

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Property and Equipment, Net	259,346	266,044
TOTAL ASSETS	32,660,027	30,186,336

CURRENT LIABILITIES	2022	2021
Current Maturities of Notes Payable	250,000	1,551,550
Capital Lease Obligations, Current	0	19,721
Accounts Payable	67,418	52,372
Sales Tax Payable	1,679	2,603
PPP Loan Payable	0	0
TOTAL CURRENT LIABILITIES	319,097	1,626,246

LONG-TERM LIABILITIES	2022	2021
Notes Payable, Net of Current Maturities	4,075,000	2,075,000
Equity Equivalent Notes Payable	14,185,000	12,335,000
Capital Lease Obligation, Net of Current Portion	0	0

The financial information presented herein is unaudited, presented in summary form, and represents the standalone results of Dakota Resources. For audited financial information, refer to the consolidated financial statements of Dakota Resources and Subsidiary, the accompanying notes to the consolidated financial statements, and the auditor's report thereon, available upon request. The organization's most recently filed Form 990 is available on the Dakota Resources website or can be provided upon request.

TOTAL LONG-TERM LIABILITIES	18,260,000	14,410,000
TOTAL LIABILITIES	18,579,097	16,036,246
NET ASSETS	2022	2021
Board Designated	4,253,347	5,708,290
Undesignated	9,082,927	6,058,452
With Donor Restrictions	744,656	2,383,348
TOTAL NET ASSETS	14,080,930	14,150,090
TOTAL LIABILITIES AND NET ASSETS	32,660,027	30,186,336

Statements of Activity

AS OF DECEMBER 31, 2022

REVENUE AND OTHER SUPPORT	2022	2021
Grants, Pledges, and Sponsorships	670,358	2,301,378
Interest Income on Loans Receivable	835,110	853,244
Dakotas America, LLC Income	413,032	403,297
Net Investment Return	64,496	8,240
Management fee income	289,826	331,546
Registration and miscellaneous income	142,383	74,701
Forgiveness of debt	0	196,700
Other income	3,950	2,422

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TOTAL REVENUES	2,419,155	4,171,582
EXPENSES	2022	2021
General and Administrative	1,980,164	515,299
Program Service Expenses	508,151	1,802,877
TOTAL EXPENSES	2,488,315	2,318,176
CHANGE IN NET ASSETS	-69,160	1,853,352



**DAKOTA
RESOURCES**

